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Why Choose Western Risk Insurance



Ms. Francie Stocking, CISR
Vice-President/Commercial Property
Amnet Insurance Brokers
3140 South Rainbow Blvd. Suite 401
Las Vegas, Nevada 89146

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Dear Francie:

I wanted to take the time to send this letter to you pertaining to the relationship that you have with our company and that of my clients.

I have now been involved in the management of properties since 1971. Over the years, I have had many contacts with insurance agents who have represented my firm as well as my clients. Many of these individuals and their companies provided us with appropriate insurance.

But we were looking for more- we were looking for an individual who would truly represent us and our clients with integrity and professionalism. We were looking for an individual who would provide service. Service is more than just obtaining a bid and binding coverage.

Service is innovative actions. One such example is your assistance in monitoring the numerous contractors that service our properties to insure that not only do they have insurance but that their insurance supplements and complements our clients- insulating them from potential liability.

Service is meeting with me and our staff on a regular basis to make sure that we have ample time to obtain competitive quality coverage. Service is assisting us in reviewing insurance proposals, even when you know that some other company will probably be selected to insure a particular product.



720 South Fourth Street, Suite 201 • Las Vegas, Nevada 89101 Mailing Address: P.O. Box 7440 • Las Vegas, Nevada 89125
Property Management (702) 385-8811 Commercial Brokerage & Leasing (702) 385-3225
FAX: 702-385-3789 E-Mail: barbara.holland@hrealty.com

Over the past few years that we have been working together, we have presented you with a number of challenges in helping us to obtain insurance for problem properties or properties where major catastrophes occurred that negatively impacted their ability to obtain proper coverage at a reasonable rate. You have met that challenge and were able to provide answers where others had none.

Recently, we had an agent that represented one of our accounts that never thought it was important enough to contact us, to inform us that only one company would provide us with a bid that was \$ 7,000.00 more than the previous year. The total coverage would cost \$ 19,600.00. We were told about this proposal the day before the insurance coverage would expire. At no time were we forewarned and by waiting the last minute, our ability to look to other avenues for insurance coverage would have been a Herculean task.

But we were smart. Months before the expiration of this policy, we provided you with the information needed to help us procure proper insurance at a fair market value. This same account that would have cost us \$ 19,600.00, your efforts and hard work brought to the table a proposal costing only \$ 6,500.00, with the same coverage.

Anyone who is looking for that special person, that agent who will provide service, that agent who will go to the distance for you, time after time, would find it with you. I can highly recommend you and you may freely use my name and this letter as a form of reference of you and your staff and your company.

Sincerely yours,

Barbara Holland
Barbara Holland, CPM
President

BH:bk